

## **MODERN FAMILY DENTIST**



Dr. Todd Higginbotham

Higginbotham Family Dental implements exceptional customer service for a new kind of family dental experience.

ne of the first things people notice is your teeth," says Dr. Todd Higginbotham, founder of Higginbotham Family Dental (HFD). "But, for some people, visiting the dentist is intimidating."

When he set out to open his own practice—now comprised of a fleet of offices across Tennessee, Arkansas, and Missouri-Dr. Higginbotham knew families needed an all-encompassing office with friendly, convenient service. Thus, in addition to routine dental cleanings and 3D X-rays, HFD provides services such as Invisalign®, dental implants, periodontal treatments, and more, acting as a one-stop shop for all of a patient's needs. The offices also hold appointments past the normal workday hours and on Saturdays, and same-day appointments are standard for dental emergencies. The practice is in-network with almost all insurances and provides a discount dental plan for noninsured patients as well as payment plan options, allowing patients to begin dental treatment right away.

"Many people call their dentist with a dental emergency and can't get in for two weeks," says Dr. Higginbotham. "We never do that. If someone calls with an emergency, they get in that day."

## Personalized Attention

HFD weaves its patient-first philosophy into all it does, from listening intently to patients' goals to using the latest and most comfortable technology.

"We smile through the phone," Dr. Higginbotham says, "and when patients come to one of our offices, they're greeted with that smiling face." The practice forgoes impersonal sign-in sheets and, instead, encourages interactions between patients and staff, another touch that enhances the offices' welcoming atmosphere.

The attention to detail doesn't stop there. "We offer virtual reality goggles, pillows, and blankets to help patients relax if needed," says

Dr. Higginbotham. With these free amenities, the practice ensures all patients feel comfortable during their appointment, positively changing perspectives on visiting the dentist and encouraging patients to make dental hygiene a priority.

## **Passionate Care**

In HFD, Dr. Higginbotham has built a community of knowledgeable, understanding dentists, hygienists, and staff whose dedication to patients' goals and needs makes the practice shine. Building long-term relationships with patients is a given, and changing lives is a daily occurrence. One patient spent years hiding his smile beneath a closed upper lip, leading to the lip's learned immobility. Dr. Higginbotham worked with the patient to craft a plan to transform his smile. "In a couple of weeks, even with temporaries on, his top lip will be moving again because he wants to smile now," Dr. Higginbotham says. But a changed life doesn't have to be the result of extensive dental work, he notes; even the smallest procedure, like adding a crown, can be a catalyst for good.

Whether attending elementary schools to educate students and apply sealants, working with cancer patients through the practice's nonprofit, or performing cleanings on longtime patients, Dr. Higginbotham finds satisfaction in helping others. "Being able to change someone's life is not a part of every occupation," he says. "It's amazing how that can happen so quickly with a fresh smile."



(I-r) Drs. Jessica Gursakal, Huey Phillips, John Crown, Adam Fitzhugh, Doug Thomas, Chris Marshall, Katie Bell



113 Harbor Town Square Suite 203 Memphis, TN 38103 901-453-6081

5100 Wheelis Drive Suite 214 Memphis, TN 38117 901-767-1610

6630 Summer Knoll Circle Suite 103 Bartlett, TN 38134 901-377-5060

255 W. Broadway Street West Memphis, AR 72301 870-225-2500